

Dosen : Wawan haryanto

Matakuliah : (712) Kewirausahaan (Teori)

SKS : 3

Kelas : 19.1C.21-12102

Jumlah Mahasiswa : 38

| <b>Pertemuan</b> | <b>Ruangan</b> | <b>Tanggal</b> | <b>Bahan Kajian</b>                         | <b>Berita Acara Pengajaran</b>                                                                                      | <b>Kehadiran</b>                                                                   |
|------------------|----------------|----------------|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>01</b>        | 302-m1         | 15 Maret 2020  | Ruang lingkup Disiplin Kewirausahaan        | disiplin ilmu kewirausahaan<br><br>2. objek studi kewirausahaan<br><br>3. perkembangan disiplin ilmu                | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>02</b>        | 302-m1         | 22 Maret 2020  | KONSEP, KONTEKS, DAN HAKIKAT KEWIRAUSAHAAN) | Konsep kewirausahaan<br><br>2. Konteks kewirausahaan<br><br>3. Hakikat, inti, dan rahasia kewirausahaan             | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>03</b>        | 302-m1         | 29 Maret 2020  | KARAKTERISTIK DAN NILAI-NILAI KEWIRAUSAHAAN | Karakteristik kewirausahaan.<br><br>2. Nilai-nilai hakiki kewirausahaan.<br><br>3. Sikap dan kepribadian wirausaha. | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |

| Pertemuan | Ruangan     | Tanggal         | Bahan Kajian                                    | Berita Acara Pengajaran                                                          | Kehadiran                                                                          |
|-----------|-------------|-----------------|-------------------------------------------------|----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
|           |             |                 |                                                 | 4. Motif berprestasi.                                                            |                                                                                    |
| <b>04</b> | 302-m1      | 6 April 2020    | JENIS, FUNGSI DAN PERANWIRAUSAHAAN              | Jenis-jenis wirausaha<br>2. Fungsi wirausaha<br>3. Peran wirausaha               | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>05</b> | 302-m1      | 13 Oktober 2021 | KREATIVITAS DAN KEINOVASIAN DALAM KEWIRAUSAHAAN | Berpikir kreatif<br>2. Berinovasi<br>3. Hasil berpikir kreatif dan inovatif.     | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>06</b> | 302-m1 (kp) | 23 April 2020   | MODAL DASAR KEWIRAUSAHAAN                       | Modal kemampuan, kemauan, dan pengetahuan.<br>2. Bekal kompetensi kewirausahaan. | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>07</b> | 302-m1      | 27 April 2020   | Review Materi Quiz                              | quiz essay dan request pertemuan 6                                               | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:   |

| <b>Pertemuan</b> | <b>Ruangan</b> | <b>Tanggal</b> | <b>Bahan Kajian</b>                | <b>Berita Acara Pengajaran</b>                                                                                         | <b>Kehadiran</b>                                                                   |
|------------------|----------------|----------------|------------------------------------|------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>08</b>        | 302-m1         | 3 April 2020   | (UTS)                              | UTS                                                                                                                    | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>09</b>        | 302-m1         | 10 April 2020  | PROSES KEWIRAUSAHAAN               | 1. Proses awal kewirausahaan.<br><br>2. Proses perkembangan kewirausahaan.<br><br>3. Proses pertumbuhan kewirausahaan. | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>10</b>        | 302-m1         | 17 Mei 2020    | Ide Dan Peluang Kewirausahaan      | 1. Faktor keberhasilan usaha.<br><br>2. Faktor penghambat usaha.<br><br>3. Keuntungan dan kerugian kewirausahaan.      | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>11</b>        | 304-m1         | 24 Mei 2020    | Kewirausahaan Dalam Konteks Bisnis | 1. Memulai usaha baru.<br>2. Langkah-langkah memasuki usaha baru<br>3. Merintis usaha baru                             | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |

| <b>Pertemuan</b> | <b>Ruangan</b> | <b>Tanggal</b> | <b>Bahan Kajian</b>                          | <b>Berita Acara Pengajaran</b>                                                                                                                                                            | <b>Kehadiran</b>                                                                   |
|------------------|----------------|----------------|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>12</b>        | 302-m1         | 1 juni 2020    | Analisis Bisnis Dan Studi Kelayakan Bisnis   | 1. Memulai usaha baru.<br>2. Langkah-langkah memasuki usaha baru<br>3. Merintis usaha baru.                                                                                               | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>13</b>        | 302-m1         | 8 juni 2020    | ANALISIS BISNIS DAN STUDI KELAYAKAN BISNIS   | 1. hambatan memasuki industri.<br>2. Membeli perusahaan yang sudah ada.<br>3. Waralaba<br>4. Perlindungan hukum : paten, merek dagang, dan hak cipta                                      | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>14</b>        | 304-m1         | 15 juni 2020   | PERENCANAAN, PENGELOLAAN DAN STRATEGI BISNIS | studi kelayakan bisnis<br>2. proses dan tahapan studi kelayakan<br>3. analisis kelayakan bisnis<br>4. penyusunan laporan studi kelayakan bisnis<br>5. evaluasi dan persiapan bisnis baru. | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |
| <b>15</b>        | 304-m1         | 22 juni 2020   | Review Materi Quiz                           | Review Materi Quiz                                                                                                                                                                        | Tepat Waktu<br>Jadwal:<br>08:40-10:10<br>Masuk:<br>08:40:08<br>Keluar:<br>10:05:01 |



[illegible]

| Nim                      | Nama                   | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | Jumlah |
|--------------------------|------------------------|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|--------|
| <a href="#">63210664</a> | merlin nur agustin     | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210678</a> | lubnatul hilwah        | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210683</a> | kaylah riduwani putri  | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210709</a> | yosua                  | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 15     |
| <a href="#">63210725</a> | muhammad khozali       | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 15     |
| <a href="#">63210728</a> | novi nurfiyanti        | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210766</a> | aprizal rizieq         | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210768</a> | muhammad anggoro yudho | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 1 | 0 | 0  | 0  | 0  | 0  | 0  | 0  | 1  | 7      |
| <a href="#">63210771</a> | novi amallia           | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210781</a> | sri astuti sianturi    | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210796</a> | diva shafira medina    | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210799</a> | pegi dwi putri         | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210820</a> | annisa qonia           | 1 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 1 | 1  | 1  | 1  | 1  | 0  | 1  | 1  | 14     |

| Nim                      | Nama                        | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | Jumlah |
|--------------------------|-----------------------------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|--------|
| <a href="#">63210835</a> | maria ulfa                  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210836</a> | ezha<br>fernando<br>pratama | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 16     |
| <a href="#">63210844</a> | choerunnisa<br>al hafisah   | 1  | 1  | 1  | 1  | 1  | 0  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 15     |
| <a href="#">63210864</a> | marco<br>adhitya<br>rafael  | 0  | 0  | 0  | 1  | 0  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 12     |
| <a href="#">63210877</a> | delia hanin<br>salsabila    | 0  | 0  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 14     |
| #                        | Pertemuan                   | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 | 11 | 12 | 13 | 14 | 15 | 16 |        |
|                          | Jumlah<br>hadir             | 35 | 32 | 36 | 37 | 36 | 35 | 38 | 38 | 37 | 37 | 37 | 37 | 36 | 34 | 35 | 38 |        |

**Penilaian 19.1C.21-12102**

| <b>NIM</b>                      | <b>NAMA</b>                     | <b>Presensi</b> | <b>TUGAS</b> | <b>UTS</b> | <b>UAS</b> | <b>GRADE AKHIR</b> |
|---------------------------------|---------------------------------|-----------------|--------------|------------|------------|--------------------|
| <a href="#"><u>63210001</u></a> | ayu diah safitri                | 64              | 97           | 57         | 29         | C                  |
| <a href="#"><u>63210021</u></a> | siti aisyah                     | 100             | 97           | 71         | 46         | B                  |
| <a href="#"><u>63210042</u></a> | coni diana                      | 100             | 90           | 80         | 100        | A                  |
| <a href="#"><u>63210043</u></a> | dini mega utami                 | 100             | 90           | 48         | 46         | B                  |
| <a href="#"><u>63210094</u></a> | angelia anggeriani              | 100             | 90           | 80         | 71         | A                  |
| <a href="#"><u>63210184</u></a> | emiliana lidtwin<br>titirloloby | 100             | 90           | 86         | 63         | A                  |
| <a href="#"><u>63210189</u></a> | fitriana zabilla<br>putri       | 100             | 90           | 60         | 48         | B                  |
| <a href="#"><u>63210204</u></a> | eka bima safitri                | 100             | 90           | 86         | 43         | B                  |
| <a href="#"><u>63210269</u></a> | tania tirta aprilia             | 100             | 90           | 77         | 66         | A                  |

| NIM                      | NAMA                              | Presensi | TUGAS | UTS | UAS | GRADE AKHIR |
|--------------------------|-----------------------------------|----------|-------|-----|-----|-------------|
| <a href="#">63210316</a> | andika bimo<br>yanuarta           | 100      | 97    | 63  | 46  | B           |
| <a href="#">63210321</a> | muflikhatun novia<br>rahmawati    | 93       | 91    | 74  | 60  | B           |
| <a href="#">63210358</a> | kevin armanda                     | 100      | 91    | 74  | 34  | B           |
| <a href="#">63210385</a> | dhevyn jeldtar<br>oematan         | 100      | 91    | 71  | 40  | B           |
| <a href="#">63210427</a> | muhammad afsal<br>manaf           | 100      | 97    | 80  | 63  | A           |
| <a href="#">63210452</a> | feby nur anjani                   | 100      | 91    | 86  | 43  | B           |
| <a href="#">63210477</a> | putri regina<br>lumbanbatu        | 100      | 91    | 94  | 100 | A           |
| <a href="#">63210500</a> | reka juwita evalina<br>situmorang | 100      | 91    | 80  | 51  | B           |
| <a href="#">63210596</a> | jesica tiara dewi                 | 71       | 91    | 77  | 40  | B           |
| <a href="#">63210614</a> | shahnaz<br>khoirunaya             | 100      | 96    | 83  | 68  | A           |
| <a href="#">63210629</a> | yuli rofiani                      | 100      | 97    | 71  | 40  | B           |
| <a href="#">63210664</a> | merlin nur agustin                | 100      | 93    | 97  | 86  | A           |
| <a href="#">63210678</a> | lubnatul hilwah                   | 100      | 93    | 68  | 46  | B           |

| <b>NIM</b>                      | <b>NAMA</b>            | <b>Presensi</b> | <b>TUGAS</b> | <b>UTS</b> | <b>UAS</b> | <b>GRADE AKHIR</b> |
|---------------------------------|------------------------|-----------------|--------------|------------|------------|--------------------|
| <a href="#"><u>63210683</u></a> | kaylah riduwani putri  | 100             | 95           | 77         | 43         | B                  |
| <a href="#"><u>63210709</u></a> | yosua                  | 93              | 93           | 60         | 57         | B                  |
| <a href="#"><u>63210725</u></a> | muhammad khozali       | 93              | 97           | 57         | 43         | B                  |
| <a href="#"><u>63210728</u></a> | novi nurfiyanti        | 100             | 93           | 83         | 88         | A                  |
| <a href="#"><u>63210766</u></a> | aprizal rizieq         | 100             | 93           | 83         | 66         | A                  |
| <a href="#"><u>63210768</u></a> | muhammad anggoro yudho | 36              | 97           | 91         | 0          | C                  |
| <a href="#"><u>63210771</u></a> | novi amallia           | 100             | 93           | 91         | 51         | A                  |
| <a href="#"><u>63210781</u></a> | sri astuti sianturi    | 100             | 93           | 63         | 60         | B                  |
| <a href="#"><u>63210796</u></a> | diva shafira medina    | 100             | 92           | 80         | 63         | A                  |
| <a href="#"><u>63210799</u></a> | pegi dwi putri         | 100             | 92           | 77         | 71         | A                  |
| <a href="#"><u>63210820</u></a> | annisa qonia           | 86              | 96           | 100        | 48         | A                  |
| <a href="#"><u>63210835</u></a> | maria ulfa             | 100             | 96           | 91         | 66         | A                  |
| <a href="#"><u>63210836</u></a> | ezha fernando pratama  | 100             | 96           | 77         | 51         | B                  |
| <a href="#"><u>63210844</u></a> | choerunnisa al hafisah | 93              | 96           | 51         | 60         | B                  |

| NIM                      | NAMA                     | Presensi | TUGAS | UTS | UAS | GRADE AKHIR |
|--------------------------|--------------------------|----------|-------|-----|-----|-------------|
| <a href="#">63210864</a> | marco adhitya<br>rafael  | 71       | 90    | 68  | 37  | C           |
| <a href="#">63210877</a> | delia hanin<br>salsabila | 86       | 96    | 68  | 29  | C           |